

A large offshore oil rig is the central focus, silhouetted against a bright blue sky and shimmering sea. The rig's complex structure, including a tall derrick, is clearly visible. In the distance, other smaller rigs and a range of mountains are visible on the horizon. The water's surface is covered in bright, sparkling reflections of light.

Schlumberger Business Consulting —

A unique combination
of O&G knowledge and
consulting expertise

Schlumberger Business Consulting

Schlumberger



Why Schlumberger Business Consulting?

Energy and petroleum companies are continually reinventing themselves to meet the demands of a changing oil and gas industry.

As international oil majors are looking to supplement their reserves and meet their production objectives, national oil companies are moving into the global marketplace and streamlining their operational efficiency to increase their assets.

The renewed focus on reviving production in mature fields, now technologically feasible, continues to call for innovative applications.

Advances in information technology behind the “i-field” and the shortage of experienced professionals are making companies rethink their processes and their organizations.

In this climate of change Schlumberger Business Consulting (SBC) was created, on the 1st of January 2004, to help oil and gas companies achieve fast and sustainable performance improvements in complex environments.

SBC offers a service which combines the experience of professional management consultants with the deep oil and gas expertise of Schlumberger.

Schlumberger Business Consulting

- A global management consultancy created in 2004, sponsored by the CEO of Schlumberger
- Helping E&P companies with new challenges in strategy, organization, operations and people
- Positioned to leverage the extensive E&P experience of Schlumberger
- With over 120 experienced consultants recruited from the world's best consulting firms
- 15 offices worldwide: Asia, Africa, Middle-East, Europe, North America, Latin & South America
- To date: worked with more than 50 clients, in 35 countries on 250+ consulting projects
- Ranked in top 3 in O&G Management Consulting after 2 years
- Working with national, international and independent O&G companies, governments and the service sector

Typical issues addressed by Schlumberger Business Consulting

Organization redesign

Plan and implement changes to structure, organization and processes to adapt companies to the new E&P environment

Human resources

Develop technical competencies, redesign the HR function, manage internationalization & build local content

General management

Assist top management design and implement major transformations, introduce new strategies or meet operational challenges

Digital Oilfield

Design and run programs for rapid roll-out of new technologies that maximize benefits achieved

Asset reliability

Minimize asset ownership costs while maximizing reliability and availability

Operations improvement

Design and run programs to mobilize the workforce and management in broad efficiency improvement efforts – exploration, production, G&A

A unique combination in oil and gas consulting

Delivering successful initiatives

The goal of Schlumberger Management Consulting is to help clients achieve dramatic performance improvements.

SBC has many examples of success:

Block transfer

SBC coordinated the fast transfer of an 80,000 bbls/day offshore block to an NOC.

Development process

By redesigning the development processes of an independent, SBC achieved a 50% cycle time improvement with reduced uncertainty.

Production

The redesign and implementation of new processes for an onshore, high well count, heavy oil operator, led to a 20% increase in production at no incremental cost.

Gas terminals

By increasing the reliability of a gas terminal SBC extended the life of the facility by 20 years.

Rapid technology roll-out

SBC has designed and managed a program for rapid E&P technology roll-out, bringing benefits to all operated fields in a few months, instead of the typical multi-year programs.

Competency development

Working with the sub-surface department of a major, SBC redesigned their competency development approach, leading to a 50% reduction in the time needed to train professionals.

Organizational design

SBC helped an independent to restructure its organization to use scarce petrotechnical resources more efficiently.

A history of O&G expertise

Decades of experience has given Schlumberger credibility with management, engineers and operators. This is critical, ensuring that changes in work-processes will be accepted and implemented at the field level.

Schlumberger provides SBC with a ready access to leading edge technology and exceptional subsurface expertise. Experts can be mobilized by SBC on any project anywhere in the world.

The Schlumberger best practices can be leveraged in all areas of the E&P value chain.

The presence of Schlumberger in each and every oil producing country and location means that SBC can offer a fully global logistical support.

Some of SBC's Clients

Anadarko

Apache

Chevron

ConocoPhillips

Ecopetrol

Exxon

Gassco

Husky

Medco

Pemex

Petrobras

Petronas

SBM

Shell

SNH

Sonatrach

Sonangol

Total

Trinidad Oil Ministry

Unocal

Woodside

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