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Our Platform Strategy

Creating value through digital solutions that:

- Reduce Cycle Time and Accelerate Returns
- Increase Productivity and Efficiency
- Lower Costs and Carbon

Workflows  Data  Operations
The Schlumberger Digital Advantage

Schlumberger maintains a unique customer base as a leading digital supplier in our industry.

Broad Customer Base

Our flexible, open, and adaptable platform, allowing customers to transform workflows, optimize operations, and unlocking the value of data.

Extensible Platform

We are positioned to scale digital solutions in the energy domain, creating new business streams and monetization paths.

New Business Streams

1700+ Global E&P Digital Customers

>100 Partners Operating on DELFI

24 Native Applications
Expanding the Market and Accelerating Adoption

Industry Leading Partnerships

- **Nov 2020**
  - Schlumberger
  - Local Cloud Solution

- **Mar 2021**
  - dataiku
  - Enterprise-Scale AI Product

- **Mar 2021**
  - Microsoft
  - Public Cloud - Enterprise Data Solution for OSDU Data Platform

- **May 2021**
  - AWS
  - Expanding Digital Access

- **May 2021**
  - NOV
  - Automated Drilling

- **Jun 2021**
  - IBM
  - Cloud Portability - Enterprise Data Solution for OSDU Data Platform

- **Sept 2021**
  - AVEVA
  - Edge and Cloud Production Solutions

**Unlocking Addressable Market**
**Accelerating Adoption**
Capturing Digital Value Growth and Margins

Unlocking Accretive New Revenue Growth Opportunities
Introducing connected digital workflows, new native applications and data management solutions, leveraging AI solutions and compute power

Higher Margins through Operations Optimization
Industrializing connected equipment and digital field operations at scale
Expanding Breadth
Changing How We and Our Customers Work

Reduce Cycle Time and Accelerate Returns

Increase Productivity And Efficiency

Lower Costs and Carbon
Agile Reservoir Modeling
Unlocking Reservoir Mysteries

Australia, 6 months project of 1000s of simulations completed in a week
Scandinavia, 500 simulations reduced from **40 days to 24 hours**
South America, 4 months of risk assessment simulation reduced to **3 hrs**
Middle East, Largest compositional model run on DELFI, almost 8000 concurrent cores
Autonomous Drilling
Defining new levels of efficiency, reliability, and safety
Digital Operations
Enabling superior performance

Driving enhanced production and efficiency leveraging digital operations

21% Efficiency Improvement
Integrated Operations in Latin America

19% Efficiency Improvement
Operator in Deepwater, Gulf of Mexico
Our Digital Momentum

- **30x** User Growth
- **9x** Customer Growth
- **6x** Country Expansion
O&G Integrators of Digital Solutions

• Our platform strategy is unique and scalable
• Built on technology innovation and deep domain expertise
• Partnerships with Cloud, AI, and Service Providers
• Accelerated customers’ acceptance and adoption