

Upgrading to Enterprise Account



Suppliers can choose to upgrade from a standard account to an enterprise account at any time by clicking **Learn More** at the top of any page in their standard account or by clicking **Learn More** when hovering over any grayed out area of their standard account, such as the **Inbox** tab or **Catalogs** tab.

- When you upgrade to an Enterprise account in production, your test account is upgraded automatically.
- However, if you upgrade from the test account, the production account is not upgraded.
- Both SLB and the supplier are notified by email when the supplier upgrades to an enterprise account.

Tip → You might want to upgrade your test account first, in order to explore the additional features before you commit to upgrading your production account.



Upgrading to an Enterprise account on Ariba Network may lead to subscription fees for suppliers. For information about the different subscription levels and the pricing by region, visit the [SAP Ariba subscriptions and pricing page](#), and choose a region from the Download Datasheet area along the right side of the page.

The screenshot displays the Ariba Network user interface. At the top, there is a navigation bar with tabs for HOME, INBOX, OUTBOX, CATALOGS, ENABLEMENT TASKS, and REPORTS. A 'Learn More' button is highlighted with a red circle. Below the navigation bar, a grayed-out area contains a 'Learn More' link, also highlighted with a red circle. The main content area features a 'Upgrade to realize the full value of Ariba Network' dialog box. This dialog compares a 'LIGHT ACCOUNT' (Your current account) with a 'FULL-USE ACCOUNT'. The 'FULL-USE ACCOUNT' section includes a blue 'Upgrade' button, which is highlighted with a red circle. The dialog lists various features and benefits for both account types, such as 'Respond to emailed orders using features that your customer confirms', 'Skip the emails. Get and manage orders and invoices all on Ariba Network', and 'Publish catalogs that detail your products and services'. At the bottom of the dialog, it states 'By the way, you can use these with any account.' and provides additional information about business matchmaking services and attracting potential customers.

Pricing for Enterprise Account only

Supplier Fee Schedule

Transaction Fees

Billed every quarter
Per-relationship fee cap: \$20,000/year

Without Service Entry Sheets

0.155% of transaction volume

With Service Entry Sheets

0.35% of transaction volume



Subscription Fees

Billed once a year

Annual Document Count Across <u>All</u> Customer Relationships	Subscription	Annual Fees
Up to 4 documents	Premium	Free
5 to 24 documents	*Bronze	\$50
25 to 99 documents or EDI/cXML usage	Silver	\$750
100 to 499 documents	Gold	\$2,250
500 and more documents	Platinum	\$5,500

***Chargeable suppliers transacting less than \$250,000 in annual financial volume will be assigned to the Bronze level irrespective of annual document count**

Fee Threshold

\$50,000 and 5 Documents

Suppliers who do not cross the Fee Threshold will not be charged fees

Additional information on the pricing is available at the end of this slide deck, again this is only for Enterprise account. Standard Account is free of cost